

## Message Text

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64

ORIGIN COME-00

INFO OCT-01 AF-06 ISO-00 EB-07 XMB-02 /016 R

DRAFTED BY OED/EID/BC/DSGILPATRIC/LB

APPROVED BY EB/OCA/CM/BEBYRON

OIM/CMM/PW/MICHELINI

AF/C/JBLODGETT

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P 070033Z FEB 76

FM SECSTATE WASHDC

TO AMEMBASSY YAOUNDE PRIORITY

INFO AMEMBASSY KINSHASA PRIORITY

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E.O. 11652: N/A

TAGS:BBAK,CM

SUBJECT: BRIGGS PROPOSAL

REF: YAOUNDE 475

1. COMMERCE TALKED TO HANSEN ON RECEIPT REFTEL WHO IDENTIFIED NATIONAL HOMES CORP. HEADQUARTERS AS BEING IN LAFAYETTE, INDIANA AND OFFICIAL HE WAS DEALING WITH THERE AS GEORGE PRICE, VICE PRESIDENT. THIS SUPPLIER IS LARGE MANUFACTURER LISTED IN D AND B MILLION DOLLAR DIRECTORY WITH 132,000,000 DOLLAR SALES AND 3,100 EMPLOYEES. CORP. HAS TWO DIVISIONS FOR TRAILER AND HOMES MANUFACTURING. LATTER PRESUMED SOURCE FOR SUBJECT PROPOSAL'S HOUSING AND CONSTRUCTION UNITS.

2. HANSEN IDENTIFIED YORK PB COMPONENTS AT 2200 MONROE AVE. IN YORK, PENNA. AS SOURCE FOR SPECIALTY PRODUCTS. A CREDIT REPORT FOR THIS FIRM IS AVAILABLE A BUT IT HAS NO ESTABLISHED RATING AND IS THUS INDICATED AS SMALL COMPANY.

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3. HANSEN FURTHER IDENTIFIED A FORMER AID EMPLOYEE, CLEVE

STAUFFER, AS WASHINGTON REPRESENTATIVE NEGOTIATING WITH  
EXIMBANK. STATUS OF THESE TALKS DESCRIBED AS EXPLORATORY

WITH BANK EXPRESSING WILLINGNESS TO CONSIDER LOAN OF  
5,000,000 DOLLARS IF GURC LETTER OF INTENT WAS PROVIDED.  
STAUFFER HAS NOT YET GIVEN COMMERCE ANY DIRECT INFORMATION  
WHICH HANSEN SAID WOULD BE SUPPLIED. NO EFFORT BEING  
MADE TO ASCERTAIN EXIM VIEWS UNTIL STAUFFER IDENTIFIES  
HIS CONTACT(S) AT BANK.

4. FURTHER REPORT ON CONTINUING INVESTIGATIONS WILL BE  
CABLED NEXT WEEK. SISCO

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 07 FEB 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** GolinoFR  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976STATE030011  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** EID/BC/DSGILPATRIC/LB  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Office:** ORIGIN COME  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
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**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 76 YAOUNDE 475  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** GolinoFR  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 06 JUL 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <06 JUL 2004 by ShawDG>; APPROVED <07 JUL 2004 by GolinoFR>  
**Review Markings:**

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**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** BRIGGS PROPOSAL  
**TAGS:** BBAK, CM  
**To:** YAOUNDE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006